HELP WANTED-MALE.

AUTOMOBILE TRIMMERS.

penings for experienced back hangers and
builders; give age and detailed outline of
erience, telephone number if any. 12 827
ald, Fulton st. craid, Fulton st.

IDVERTISING man who understands mail order business and capable of issuing cirulars; none but experienced need apply. A.

Cahn & Son, 65 Cooper Square.

Organization known to the banks and Chamber of Commerce of its city has an opening for a man who has had experience in the heating fleid, preferably in low pressure work. This position will not only allow the selling of the preduct but the stock of the company, a combination that will bring high earnings from the start to the man we give this opportunity to.

This is a high grade connection in every sense of the word, and the man who makes good in our work at this time is certain of advancement into a decidedly worth while position later on.

What is your age, education, experience and religion?

O 818 Herald, Fulton st. BOOKKEEPER

MUST BE CAPABLE OF CONDUCTING FULL SET IN LARGE SPECIALTY SHOP. STATE AGE, EXPERIENCE, FORMER EMPLOYERS AND SALARY EXPECTED TO E. F. BOX 108, STATION F. MANHATTAN.

BOOKKEEPER for manufacturing concern experienced in handling complete set of books and making up financial statements Government reports. &c. Apply by mail Gevernment reports, &c. Apply by man, tathing age, experience and salary expected, Atlantic Tank and Barrel Corp., 15th and Jefferson sts., Heboken, N. J.

BOOKKEEPER, assistant, accustomed to ledger work; must be accurate at figures; so beginners; salary to start \$15; please state age and references. E 815 Herald, Pullon 8t.

state age and references. E 810 Heraid, Fulton 8t.

BOOKKEEPER, assistant, young man, 18-25 years old; permanent position. Address in own handwriting, stating age, experience, reference and saiarry expected, B R 328 Heraid, Heraid sq.

BOOKKEEPER, over 30, unmarried; must have executive ability; Al references; also hetel experience. Apply Monday, between 9-12, Hotel Cecil, 210 W. 118th st.

BOYS, stock, for lace importing house, unusual opportunities; only those with experience answer giving particulars; confidential. R 610 Herald, 280 Broadway.
BOY, bright, wanted, must understand type-BOY, bright, wanted, must understand type writing, to work in sample room. Ad-dress L 734 Herald, 280 Broadway. BOYS for busy lace importing house; good salary and opportunity for advancement. R 614 Herald, 280 Bway. BOY, small, for errands. Triangle Thread Mills, 33 Greene st.

wanted by November 1, if possible, an absolutely first class butler; must be of fine physique, pleasing appearance and competent to take charge of a large staff of footness and to organize the class of furnished houses, with light and heat, adjoining city and country residences of employer; unless applicantaliave had experience in directing large entertainments in other households and can give personal reference from recent employers as to ability, sobriety and honesty they need not apply. All answers confidential, address Mrs. Underhill, housekeeper, Y 088 Herald, 18th st.

BUTLER.
Useful butler, assist valet; must understand duties: family of five; comfortable room; wages \$75; personal reference must be given with application. P. O. Box 596, Woodmere,

BUTLER and valet wanted, to be useful and obliging, in small private family; state experience, references and wages expected. M 2065 Herald, Herald *9.
BUTLER, valet elsep out, English preferred Apply Saurday or Sunday morning 225 West 86th st., Apt. 802.
BUTLER-HOUSEMAN, WILLING; reference, Call Monday, 9 to 11 A. M., 464 West 43d st., New York city.
BUYER'S ASSISTANT.—Wanted, young man to assist in buying in wholesale electrical house; state age, experience, salary, references, religion. Address O 820 Herald, Fulton st.

ton st.

CANVASSER, to solicit subscriptions to well known import and export trade magazine; salary \$25 and commission, or liberal commission without salary, Address O 734
Herald, 280 Broadway.

CANVASSER—Opening for salesman of pleasing personality to represent an old established manufacturer of high grade knit goods; selling direct to consumer; scood income; commission basis; no travelling, Y 618
Herald, 16th st.

GATALOGUE compiler, experience hardware,

CHAUFFEUR wanted, care lawn and handy man; must have experience on Pierce-Arrow and Cadillac cars; able to do repairs; at least one year's good references; in large country town, 30 miles from New York; \$25 per week and good apt; wife to do laundry by day work. W 192 Herald, Herald sq.

CHAUFFEUR, colored; one thoroughly fa-miliar with Cadillac Ainsbury sedan; must be careful driver; \$25 weekly; unless you had experience with above model don't apply. Apply Monday, 9 A. M., Rainbow Shirt Corp., 983 Broadway, near Prince with the company of the

CHAUFFEUR-Young man; if married, no children; must understand Cadillac car and be a good mechanic. Apply L 2243 Herald, Herald sq. CHAUFFEUR, of neat appearance, for de-livering high class breakable goods; must have best city references. W 193 Herald, Herald sq.

COOK, laundress, butler, chauffeurs, cham-bermaid, nurse, assist sewing. Tel. Schuyler 4381.

COOK-LAUNDRESS: butler-chauffeur nurse assist with chamberwork; sewing Telephone Schuyler 4381.

COUPLE, thoroughly experienced; good cook and butler-houseman; full charge; small new house with every modern convenience; family of two and child; separate quarters, with private bath, sitting room; easy, desirable position for right party; no objection to colored or Japanese; references required. Call Frazer, room 112-A, 215 Montagu st., Tuesday, between 10:30 and 12 A, M.

COUPLE to do general work of small household, including cooking, waiting, cleaning, &c.; family of three with attractive house and grounds at Riverdale, 231st st., on Hudson. Apply Monday between 10 A. M. and S. P. M. to Miss Stebbins at Tatham House, Lexington av. and 38th st., or telephone 2183 Kingsbridge for special appointment.
COUPLE Wanted—Up to date poultry man, competent to run small green house and attend furnaces; woman as laundress and houseworker for family of four; desirable, permanent position; other servants now employed have been with family from 6 to 10 years. Address, giving telephone number, experience and wages, Y 678 Herald, 16th st. COUPLE—Man chauffeur and useful about

perience and wages, Y 678 Heraid, 16th at.
COUPLE—Man chauffeer and useful about
house, wife lady's maid and seamstress,
in small, private family in the city; state
experience, reference and wages expected.
M 20th Heraid sq.
COUPLE, maid and seamstress, small private
family; state experience, references and
wages expected. M 2063 Heraid, Heraid sq.
COUPLE, general housework; small family;
Far Rockaway. Call Monday. Roth. 704
Broadway, near 4th st., or Phone Far Rockaway 2802.
COUPLE, white, to take and the seamstress.

away 2892.

GOUPLE, white, to take entire charge of city apt., cook and useful butter: references required state wages, also nationality. Y 675 Herald, 16th st.

GOUPLE, man butter, weman cook; must have good references. Cail Apt. 6C 247 2th av., between 10 and 12 noon, Monday, October 17.

HELP WANTED-MALE.

HELP WANTED

Englewood 1267, 6 to 9 P. M.
COUPLE, with good references for small private family; wife good plain cook; man useful butler, Steinbart, 1211 Park av.
COUPLE to do entire work for family of three adults, must be able to furnish personal references. Phone White Plains, 2607.

CREDIT AUTHORIZER.

YOUNG MAN WITH DEPARTMENT STORE OR SPECIALTY SHOP EX-PERIENCE: EXCELLENT OFFOR-TUNITY. STATE AGE, EXPERI-ENCE AND SALARY EXPECTED TO F. R., BOX 108, STATION F, MAN-HATTAN.

CREDIT department manager; young man experienced in men's wear lines; applicants state age, references, salary; good opening. Box 18, 717 St. James Building.

BEMONSTRATORS — Public demonstrators and lecturers with ability and experience call, Monday or Tuesday. Write, phone or call, Monday or Tuesday. Mr. Street, 197 Markot st., second floor, Newark, N. J. Phone Market 6039. Phone Market 6039.

DETAIL man, experienced, to call on physicians and trade for well known organo-therapeutic house; please give all details in reply. Box 34, Station V, New York city.

DO YOU LIKE YOUR WORK? We are training men at night, who are employed during the day, for sales work in our organization.

These training classes are held from 7-10 o'clock every evening—except Friday and Saturday.

The training costs you NOTHING. If you like our work—and if we believe that you can do it successfully—there is an opportunity for you to become a member of our sales organization with a starting SALARY \$3,000 PER YEAR AND A BONUS FOR PRODUCTION.

There is every opportunity for you to make \$10,000 a year and more. The work is interesting and brings you in contact with managers and owners of Manufacturing Companies to whom—

The training period does not exceed one week, and during a part of that time you can actually make sales, for which you will be paid on a very lib-eral basis.

If you are ambitious and want to do bigger things and make more money-call not later than 7 P. M., and ask for Mr. R. V. Ficker, INDUSTRIAL EXTENSION INSTITUTE, 9 East 45th Street, New York, N. Y.

DRAFTSMAN, architectural; all round ex-perience; opportunity. M 2077 Herald, Her-

ELECTRICAL manufacturer of switching devices requires services of experienced man to take charge of panel board and switch board design and construction; one familiar with correspondence and estimating preferred; opportunity for right man with growing concern; give age, experience, salary expected and full information. Address Box 26, Bantam, Conn.

ENGINEERS (and Metallurgists)

The Corporation inserting this advertisement has an opening in its sales department for a few men of engineering and metallurgical experience.

The product, which is a magnesium alloy, is considered the world's strongest light metal. It was exhibited in various forms at the Seventh National Exhibit of Chemical Industries, which exhibit resulted in requests for information and quotations from over five hundred prominent manufacturers throughout the United States.

This Metal is one-third lighter than Aluminum, one-fifth the weight of Copper and one-fourth the weight of Grey Iron. It withstands atmospheric influences, is non-magnetic and has an electrical conductivity 15% greater than that of Aluminum. In the form of castings it has 42% greater tensile strength than Aluminum, In the form of forgings it has the tensile strength of Grey Iron. It responds to a special heat-treatment process whereby its tensile strength can be increased to that of certain grades of afeci. Its price per unit of volume is less than that of Aluminum.

A metal of such extreme lightness and tensile strength is essential in the manufacture of Automobiles, Aeropianes, Hydropianes and Dirigibles; Artificial Limbs, Electrical Appliances, Optical Goods, Vacuum Cleaners, Trunks and Traveling Cases, and, in fact, any and all articles requiring a metal which combines lightness and strength.

We require broad-visioned men with a knowledge of metallurgy in the worldwide expansion of our business, and we are prepared to pay such men from \$5,000 to \$10,000 annually in cash commissions and bonuses. You do not need to have sales experience in this particular field in order to quality, but you do need to be the right kind of a man. Application may be made in person between the hours of 11 A. M. and 3 P. M., Monday, at 709 Sixth Avenue, Suite 1101 (corner 41st Street), New York, Please ask for Mr. Mustain.

ENGRAVER for general work in retail jewelry store; must be capable of doing fine monogram and script work on gold and silver; permanent position to right man; send reference and samples of work. Reply to Julius C. Walk & Son, Indianapolis, Ind. ESTIMATOR
wanted by general contractor on high class residences, churches, clubs, &c.; must be thoroughly competent in all branches. Full particulars of experience and references required. Good salary to start and splendid opportunity with well known firm. W 190 Harald, Marald ac.

Heraid, Heraid eq.

ESTIMATOR—Wanted, experienced estimator
on stone, terra cotta or east stone; steady
opening with oid established firm to right
man. Apply in own handwritin studies in
perience and salary expected, address flox
255, Dow Service, 461 8th av., New York city,

FACTORY AND PRODUCTION SUPT. EXPERIENCED ON BOYS JUVENILE SUITS, THOROUGHLY CAPABLE OF TAKING FULL CHARGE FROM CUTTING TO
PACKING: WONDERFUL OPFORTUNITY
FOR RIGHT MAN, STATE FULL, PARTICULARS, GIVING REFERENCES AND
SALARY IN FIRST LETTER, APPLY BOX
Y 670 HERALD, 16TH BT.

HELP WANTED-MALE.

FUR SALESMAN.

OR THOROUGHLY EXPERIENCED MAN

MUST BE OF GOOD APPEAR-ANGE AND PLEASING PER-SONALITY. ANSWER, GIV-ING REFERENCES AND SAL-ARY EXPECTED, BOX 20, 711 ST. JAMES BUILDING.

TO A MAN WITH THE ABOVE TRAINING WE HAVE AN OPPORTUNITY THAT WILL APPEAL. IF HE IS AN AMBITIOUS AND HIGH GRADE MAN.

MENTION IN YOUR LETTER YOUR AGE, EDUCATION, EXPERIENCE AND RELIGION AND WHETHER YOU ARE NOW WORKING. O 817 HERALD, FULTON ST.

HOUSEMAN, Corean boy, to do part time work. Reeve, 578 Mount Prospect av., Newark, N. J. Branch Brook 1629. HOUSEMAN, neat, colored, who can drive car; \$50 monthly and board; sleep out; reference. 141 West 92d.

reference. 14I West 92d.

reliable color matcher, to take charge of mixing room in large printing establishment. Write, stating experience, starting rate, B. Z. B., 1358 Broadway.

INVESTIGATOR and appraiser wanted by established company making loans on chattel mortgage of household furniture, helpful; give particulars in letter of application regarding age, previous experience, salary desired, &c. L 222 Herald, Herald sq. JAPANESE wanted for cooking and wait-JAPANESE wanted for cooking and wait-ing for private family. Call 19 W. 16th st.

MAN AT ONCE.

A large corporation has an opening for a man from 30 to 40, who is honest, clean cut, ambitious, who is carefully looking about to better his position permanently, with a desire to be connected with an old established, substantial, high class business and carn \$75 a week and upward. This position carries with it unlimited possibilities for future advancement. If you have made good in your present or last position and feel you measure up to our qualifications, call for interview with Mr. Orr. 1410 Canadian Pacific Bidg., 342 Madison av.

tion. Address P. O. box 87, Station D.

MAN-Position of trust in old established company, prospects of advancement for ambitious man of good appearance, age 25 to 65; ability to meet and talk with men essential. Address Box 485, Madison Sq. P. O. MAN, young, with some experience, for retail fewelry stores; Al references essential, splendid opportunity for the right person. Walter & Co. 2. John St., city; 3d floor. MAN for hospital office, stenography and typewilting essential. Apply in person superintendent, 1019 Madison av. 739 Herald, 280 Broadway.

MANUFACTURER'S REPRESENTATIVE
wanted to represent Connecticut manufacturer in New York; can make low prices on
presswork, stampings, machine work, castings, small parts, &c., and will pay liberal
commission to a producer, General Hardware Mfg. Co., Portland, Conn.

A rapidly growing sales organization, offering an interest in an industry long established, is seeking the services of three fairly well educated men; experience in selling not essential, although helpful; salesmen are earning large returns for their efforts. Call G. H. Haig & Co., Inc., room 103. Knickerbocker Building, Broadway and 422 street.

MEN.

I AM LOOKING
for a particular type of man, who is inherently honest, who can faithfully represent
an organization of national reputation and
record recardless of your present occupation;
you may be that particular man whom I can
place in a position to earn not less than
\$7,500 per year. Call between 10 and 12,
Room 902, 507 5th av.

Specialty salesmen for Hudson County to handle the best selling proposition in the East. You can make REAL MONEY RIGHT NOW. Permanent job, rapid advancement for men with personality, energy and initiative to organize and get results. If you are married, 30 or more where the MEN-Age 17 to 55; experience unnecessary travel; make secret investigations, reports; salaries; expenses. American Foreign De-tective Agency, 567 St. Louis.

MEN wanted to sell in all cities coal sav-MEN-Sell proven automobile accessory, with complete guarantee; also generous commis-tion all re-orders. 501-32 Court st., Bklyn. MEN-Wanted for detective work; experience unnecessary. Write J. Ganor, former U. S. Gov't Detective, St. Louis. Gov't Detective, St. Louis.

OFFICE MAN for Jewish Institution; one having experience in public or private institution preferred; thorough knowledge of double entry bookkeeping and typewriting essential; state age, salary, qualifications and references. H H 372 Heraid, Brooklyn. OFFICE boy, Christian, for general office work, 16-17 years of age. Apply by letter only, stating age, reference and experience, if any, also salary wanted, O. B., 200 E. 23d. OFFICE BOY

office Boy in large plant; must be neat and quick; good chance for bright boy. Address Y 674 Herall 16th at.

Office boy in advertising agency; a good position, offering splendid opportunity for bright, wide awake young man. Write, giving details, room 1902, 15 East 26th at.

Office boy; good opportunity with well known general merchandising concern; salary \$10 to start. Call at 115 5th av., 5th floor. OFFICE BOY, Christian, in wholesale house; good advancement for bright boy. O 741 Herald, 280 Bway.

OPPORTUNITY.

WE WANT A MAN WHO IS A RESIDENT OF NEW JERSEY WITH EXPERIENCE IN SERVICE WORK OR MECHANICAL SALES WORK.

MENTION YOUR AGE, EDUCA-TION, ENPERIENCE AND RELI-GION AND WHETHER YOU ARE NOW WORKING.

O 819 HERALD, FULTON ST.
OPERATORS, experienced garters and suspenders. Crown Suspender Co., 836 B'way. OFFICE BOY-Steady position railroad executive office; \$12. M 1379 Herald, Harlem.

PIANO SALESMEN. Exceptional opportunity for good, live wire plane salesmen and branch managers.

Couple for housework, man to make him self generally useful; no chauffeur. Call Monday 64 Flushing av., or telephone Jamaica 2384; take Jamaica car at 56th st. bridge.

COUPLE, cook and butter, for the country, where other servants are kept; give references and state wages. Mrs. E. M. Ward, Lorust Valley, L. I.

COUPLE wanted to take entire charge; good home; about wages. Wm. H. Wood, 20 Beade st., New York city.

COUPLE, houseman and cook, small family; long hours. Apply Monday, Room 254, Eacle Albert, University place, 11th st.

B. SHONINGER.

569 FIFTH AVENUE.

560 F

HELP WANTED-MALE.

REPRESENTATIVE—HIGH CLASS.

National organization has opening for high class salesman to travel with big public speaker. Commissions range from \$10,000 to \$35,000, according to ability. If you have an asset in personality and have been the biggest man on some of the jobs you have worked upon write us full details and prompt conference will follow. Y \$35 Herald, 16th st.

REPRESENT our real Harris, Lewis and Shetland homespuns in America; high class materials, exclusive shades; excellent oppor-tunity for dealers in sports and country wear; direct from makers. S. A. Newall & Sons, Dept. 36, Stornoway, Scotland.

SALESMEN.

Our Sales Organization is SUCCESSFUL. Our Product is SUCCESSFUL.

Our Advertising is SUCCESSFUL. Our Management is composed of SUCCESSFUL men.

Our salesmen are earning unusually large commissions NOW in raising the capital necessary to carry out what is destined to be one of the most SUCCESSFUL advertising and merchandising campaigns ever conducted in this country. They are in training NOW for executive merchandising positions which will make them and their life a SUCCESS.

Does \$5,000 to \$25,000 interest you ? Call to-morrow at 1:30 P. M. t may be YOUR start to your SUCCESS. 1001 Buckley-Newhall Building (bet. 40th and 41st sts.).

WE HAVE AN UNUSUAL OPPORTU-NITY FOR MEN WHO HAVE THE TALENT IN SELLING AND THE AMBI-TION TO MAKE HEAL MONEY IN AN ENTIRELY NEW FIELD.

OUR ORGANIZATION IS MADE UP OF TRAINED MEN, EACH DEPARTMENT CONDUCTED BY THE MAN MOST PAR-TICULARLY SUITED TO EXECUTE HIS PARTICULAR DUTIES.

THE MEN JOINING THIS ORGANIZATION AT THIS TIME ARE LAYING THE FOUNDATION FOR A PERMANENT CONNECTION WITH UNLIMITED POSSIBILITIES. NATURALLY WE WANT AMBITIOUS MEN, AND THEY MUST BE MEN WHO ARE READY AND WILLING TO WORK OUR PLAN OUR WAY.

MAN.—Retired business man, tired of doing nothing, wishing to add materially to his income without the restraint of office hours, can connect with concern of national reputation. Address P. O. box 87, Station D. 11TH FLOOR, 255 FOURTH AVENUE, COR 20TH STREET. AND ASK FOR MR. WOOLLEY.

> TO SELL HIGH GRADE PROPOSI-TION BACKED BY STRONG AD-VERTISING CAMPAIGN. COMMISSION BASIS.

BIG OPPORTUNITY FOR RIGHT MAN TO EARN LARGE INCOME. ONLY THOSE ACOUSTOMED TO HANDLING HIGH GRADE PROPOSITION NEED APPLY. WRITE FOR APPOINTMENT. S. A. GARNER, GENERAL MANAGER, MAUSOLEUM COMPANY OF AMERICA, 140 BERGENLINE AV., UNION HILL, N. J.

BALESMEN.

SALESMEN-Three carnest, energetic, ambitious men wanted to sell advertising service on commission basis; unusual opportunity for men of high calibre to advance to managerial positions; preference will be given former militanaval officers. Apply personally, 1803, 505 5th av.

SALESMEN—A manufacturing concern enlarging its field, can place five first class specialty salesmen; if you can qualify a permanent, lucrative position is yours. Call or write. Automatic Engr. 4 Mrg. Co., 2033 5th av.

SALESMEN, three live wires, to handle drug trade in Greater New York; a laxative with merit; a talk of the hour; advertising campaign; commission basis. B. B. Drug and Chemical Co., 799 Broadway, room 204.

Chemical Co., 799 Broadway, room 204.

BALESMAN, familiar with wholesale and retail butter, egg and grocery trade, to sell company's newly patented device and stock; salary and commission. Apply in own handwriting, stating age and past experience, R 600 Herald, 280 Bway.

SALESMAN, first class, cut beef and small stock, with personality and trade acquaintance with West Washington Market concern, life time opportunity for right man; references. Box L 730 Herald, 280 Broadway.

SALESMEN—Electric shoe shiring machine.

Broadway.

SALESMEN-Electric shoe shining machine does work of three men and better than by hand; big profits, quick sales; exclusive territory; price \$150. Air Felt Polising Machine Corporation, 105 W. 40th st., New York city.

SALESMEN-Security salesmen with ability and experience for spectacular ground floor demonstration seiling. Write, phone or call, Monday or Tuesday, Mr. Street, 197 Market 1st., second floor, Newark, N. J. Phone Market 6059.

SALESMEN—Company desires services, with car preferred, to sell hish class winter beverage as side line; excellent proposition; permanent connection, Write A. C. Wilshire, 238 Jackson st., San Francisco, Cal. FALESMEN to travel, selling candy, gum to retail trade; commission, drawing account; exceptional opportunity for men capable of producing results. Zacharias, 486 B'way. SALESMAN—Specialty, to do missionary work among retail grocery trade; must be experienced and have clean record. P. O. Box 33, Wall at station.

HELP WANTED-MALE.

AND TELEPHONE DIRECTORY ADVERTISEMENTS

A client of mine asks me to recommend to him three or four men, preferably over 25 years old, to whom he may present an exceptional selling opportunity, rich in big money rewards to industrious, genuinely ambitious, aggressive men, and one that should be unusually attractive to any man who aspires to big success as a salesman and who desires to make a permanent connection with a well-established, highly reputed house, recognized wherever known as more than senerous to every man on its staff. Let me have a brief, yet complete, statement covering your record and experience. Put it into a letter, which you will make sure to mail to me not later than to-morrow. The opportunity is not of the ordinary sort and will not go a-begging. It is worth the attention of good men. Address H. W. Moore, 917 Tribune Bidg., New York City.

SALESMAN.

Brill & Scott, 516 Fifth av., general agents for the Penn Mutual Life Insurance Company of Philadelphia, have an opening on their selling staff for a man of highest quality; prior insurance experience unnecessary, as we will give man selected a thorough training in successful methods of life insurance presentation and selling. Next training class starts November 1. Men who qualify now can enter this class. This is an exceptional opportunity to get a thorough training in a splendid business and make a permanent connection with a fast selling organization, where opportunities for success and earnings are great, and where you can once and for all time enter a permanent business and make your future secure; commission basis exclusively. Records of comparatively new men developed under our training will be shown you; judge for yourself.

Call and see Mr. Wilson M. Taylor, room yourself.
Call and see Mr. Wilson M. Taylor, room 902, from Tuesday to Friday, between 10 and 12 and 2 and 4.

SALESMAN WANTED.
WE ARE LOOKING FOR AN
EXPERIENCED SALESMAN BETWEEN 25 AND 30 YEARS OF
AGE WHO HAS CALLED ON
DEPARTMENT STORES. WE
HAVE A NATIONALLY ADVERTISED VEILING LINE AND REQUIRE MEN WHO HAVE SOLD
TO DEPARTMENT STORE TRADE
KINDRED LINES. A SPLENDID
OFPORTUNITY: GOOD SALARY
AND COMMISSION TO THE
RIGHT MAN. EXPERIENCED
SALESMEN ONLY NEED APPLY.
IN YOUR APPLICATION GIVE
FULL DETAILS AS TO YOUR
EXPERIENCE, AGE AND SALARY DESIRED. BOX NO. R-2056
HERALD, HERALD SQ.

SALESMEN

SALESMEN

Wanted, sensible, businessitke men who have clean, honorable records, for our sales department. Intelligent effort and initiative will bring large earnings; the capacity to direct other men means promotion to position of responsibility and larger earnings. Only men seeking permanent business connection and compensation on a commission basis in the safest class of security selling are desired, inexperience in knowledge of high grade securities does not disquality. Call 10 to 12 and 2 to 4.

720 Straus Building,
46th Street and Fifth Avenue.
Entrance 9 E. 46th St.

SALESMEN can make big money selling GAVINETTE EMERGENCY PAPER RAIN CAPES, retailing at 15c. and 25c., as a side line to theatres, stores and factories. 75 theatres in New York and vicinity have, during the past month, put in these capes as a convenience for their patrons. First public demonstration made Reptember 17, 1921, at Philadelphia, when rain stopped the lawn tennis championship match. Hundreds of Gavinettes were quickly sold on that occasion. We are ready to consider applications for city or State rights with responsible parties able to organize, finance and energetically push the sale of these capes. Joseph A. Gavin, 384 Broadway, New York.

SALESMEN WANTED-\$20,000 turn to the next proposal. We have an opening in our organization only for a high class sales negotiator who is now or has been carning \$10,000 or over and available to enter a big responsible company which offers bigger opportunity. Traveling necessary. Character first requisite. State fully age and previous record, accomplishments. Y 636 Herald, 16th st.

SALESMAN.

Active man, fully experienced and acquainted with department store and notions trade in New York and vicinity; quick selling line; unusually liberal commission; give full particulars of experience, references, telephone number, and tell how soon you can begin work. It 2035 Herald, Herald sq.

An excellent opportunity for good salesmen to sell first public offering of Treasury stock of leading company in its particular field of industry. Company increasing production. Call after 11 A. M., or write HOXIE SMITH & CO.,

51 East 42d St.
te 209. New York City.

SALERMAN TO CANVAS HOUSE TO HOUSE FOR PIANO AND PHONO GRAPH PROSPECTS; LEADS BFOLLOWED PROMPTLY BY EFFICIENT CLOSERS GOOD OPPORTUNITY TO LEARN PLANK HUSINESS AND BECOME A CLOSER QUICKLY MUST LIVE IN JERSEY SAL ARY AND COMMANY, 149 NEWARK AV., JERSEY CITY, N. J.

GITY, N. J.

SALESMEN wanted, experienced or inexperienced.—We want more salesmen to cooperate with us in selling a listed security now paying 3 per cent. monthly dividends and has a record of 19 consecutive dividende. We turnish leads. You can easily earn \$100 or more per week selling this security; come in and we will show you how. Room 207, 1493 Broadway, corner 43d. SALESMAN.—One of the largest financial organizations in the United States has an opening for the best salesman that can be found; prefer man who has made good in some mercantile line; age 25 to 35; demonstrated sales ability imperative; interview 10 to 2 Monday. Room 1818, 25 West 43d st.

SALES MANAGER, under 40, earning over \$1,000 monthly, wanted for new, important educational proposition; selling splendidly; rare opportunity; partnership interest avail-able; small investment desirable. Write Beall, 598 W. 191st.

SALES manager, exceptional opportunity for live wire to earn \$25 a day. Write for my proposition, stating age and previous experience. Box 278, 1152 Myrtle av. Brooklyn.

ous experience. Box 278, 1132 Myrtle av., Brooklyn.

Brooklyn.

Brooklyn.

Ballesman, first class, to sell real estate on commission in one of the finest developments in New York; exceptional opportunity; experience not necessary. L 2239 Herald, Herald 30,

Ballesmen (2)—Active, educated men over 23 for special work in Connecticut and New York State; weekly advance and commission. Apply 10-12, A. W. Ross, Dodd, Mead & Co., 449 4th av.

Ballesmen—Liberal commissions; we insure men's wages against sickness and accident; substantial death benefit; part or full time; experience unnecessary; mornings. National Casualty Company, 49 Maiden lane.

Ballesmen.

Glosers, not merely talkers; leads furnished; substantial commission; former life insurance and book men preferred. B 522 Horald, Fulton st.

Sallesman, experienced, for American and Italian grocery frade; must have good references; commission, with drawing account. Telephone Canal 4356, Monday, 9:30 to 11 A. M.

Sallesman for ceating that prevents brass,

A M. SALDSMAN for coating that prevents brass, copper tarnishing; new; needed offices, stores; salary. Write O 1187 Herald, Fulton st.

ion st.

SALESMEN covering city and State owning
Ford cars, sell appliance giving positive
neutral direct to owners. Address W. N.,
605 Arbuckle Bullding, Brooklyn SALESMAN—Furnishing goods, experienced references required. M. Lambert, 39 Cort-SALESMAN—Furnishing goods, experienced; references required. M. Lambert, 39 Cortinut st., 190 Merald, 190 Merald,

HELP WANTED-MALE.

FOUR BIG, LIVE SALESMEN who have established trade over territories.

MIDDLE WEST.

BY THE LARGEST NECKWEAR HOUSE IN THE COUNTRY: FIRST CLASS, UP TO DATE LINE: HAVE GOOD ACCOUNTS IN THESE TERRITORIES, WHICH WE HAVE SOLD FOR THE LAST 25 YEARS; GOLDEN OPPORTUNITY FOR THE RIGHT MEN; APPLY ONLY IF YOU ARE THO ROUGH LY EXPERIENCED NECKWEAR BALESMEN, OTHERWISE YOUR APPLICATION WILL NOT BE CONSIDERED: SALARY AND COMMISSION. WRITE R. A., 619 LONGACRE BUILDING.

SALESMEN.

We want a few high class men who think they can sell securities; experience unnecessary; capable of making \$150 to \$200 per week; selling a proposition where you collect \$100 and keep \$50; we have men making as high as \$1,500 per month; if you are a salesman and willing to work, you can do as well; strictly commission; reference required. Ask for MR. WOODS, Room 311.

512 Fifth ave., New York.

SALESMEN.

We need 70 high class men, executives, district sales managers and travelling salesmen to complete our nation sales organization; these positions will pay from \$3,600 to \$10,000 a year salary and computation.

Our products are internationally known and have been used in important building construction work throughout the country for the last twenty years. A great flood tide of business is coming to the building industry. We are enlarging our manufacturing and selling organization by offering a small issue of, our security.

EARN while you LEARN.

A real business opportunity with a big future to those who qualify. Call mornings, 9 to 12, afternoons 2 to 3. Room 716, 170 Broadway.

SECURITY SALESMEN

with ability and initiative and a desire for increased earnings can make permanent connection with progressive concern; liberal cooperation given. Address Box O., care Metropolitan Adv. Co., 120 Liberty st., New York.

SECURITY SALESMEN.

High grade men to sell common stock of going concern on 20% commission; preject has a convincing, irresistible appeal; earnings will establish new record; a world-wide demand awaiting our products. Phone Market

SECURITY SALES MANAGER TO TAKE CHARGE OF THE SALE IN A FIRST OF FERING OF THE SECURITIES OF AN ESTABLISHED CONCERN. O 824 HER-ALD, 280 BROADWAY.

SECURITY SALESMANAGER WANTED. SECURITY SALESMANAGER WANTED, An opportunity exists for a first class security salesmanager to become secretary and director of a firm specializing in Industrial securities; no investment required; big campaign now preparing. Write at once for interview, Y 680 Herald, 16th st.

SHOE buyer for medium size department store; state where last employed and salary desired. C. T., 339 Herald, Herald sq.

SOLICITOR—One resident and one travelling solicitor; salary and expenses; no investment. Federal Nurseries, Rochester, N. Y.

SPECIAL REPRESENTATIVE

Is wanted permanently for metro-politan territory with a large con-cern placing contracts.

AN UNLIMITED FUTURE-FI-NANCIAL BACKING. NO EXPENSES. FOR A SALESMAN WITH SUG-CESSFUL RECORD ONLY.

J. H. HUNTINGTON. 118 West 44th St.

ELECTRICITY taught by experts, earn while you learn at home; electrical book and proof leasons free; your success guaranteed and position secured. Write to-day, Chicago Engineering Works, 1800 Sunnyside, Chicago STENOGRAPHER, young man, 20 to 22 years of age, high school graduate, with experience as stenographer and typist and general office clerk; must have good references and be of good appearance. Address in own handwriting, with full particulars P. O. box 372, Madison Square.

STENOGRAPHER, young man, with so experience for position with good future general merchandise business. Address S. O., box 3, Madison Square Station.

STOCK salesmen wanted; drawing account and commission to good men. Call or write Young & Co., 207 Market st., Room 406, Newark, N. J.

RUPERINTENDENT wanted for an estate in Westchester county; must have all round reperience in farming and managing estate, iddress, giving references, E 809 Herald, button at. edge of stanography; state experience alary. E 812 Herald, Fulton st. rool, Maker, working foreman, to take charge of tool room, metal toy factory. Ap-ply by letter only stating experience and salary expected. J. Chein & Co., Harrison,

VALET WANTED, RELIABLE, TO ACCOMPANY MAN ON WESTERN TRIP: KNOWL-EDGE OF COOKING. I. BOX 428, MADISON SQUARE STA-TION.

VALET—Single man desires experienced English valet with unquestioned refer-ences; an exceptional position for a fine English servant; a man under forty pre-ferred. The right man will have an attrac-tive life position. Write, giving references. O. 729 Merald, 280 Broadway.

YOUNG MEN.
Only energetic young men (two), having good city social and business connections, for the general business connections. Can earn money business and work up a successful career. Write for an appointment, giving full particulars about yourself with respect to the requirements called for. M 2123 Herald, Herald square.

TOUNG MEN, cultured, assertive, to solicit subscriptions for widely distributed trade magazine: liberal commission; absolutely reliable leads furnished. Apply in writing to Joseph Berkowitz, Marvel Costume Co., 19 W. 21st st.

YOUNG MEN with pleasing personality, will-ing to make the most of opportunity to be-come salemien; married preferred; experi-ence unnecessary; we train you; \$24 and commission to start. Apply Room 314, 26 Court st., Brooklyn.

HELP WANTED-MALE.

MAKE YOUR TIME MAKE MONEY FOR YOU.

Choese any course that interests you spend a little time and money and increasyour earning capacity for your whole life

BUT invest part of your time and GET SOMEWHERE-MAKE MONEY. The instructors are REGULAR FELLOWS practical men-who have actually worked at what they teach.

at what they teach.

The students are REGULAR FELLOWS—
just like yourself—who have decided to give
up a little of the fun new so they can
have MORE money and MORE fun later on. Last year we taught 2,343 men who had made up their minds to be somebody. And we have an Employment Department that helps worthy students to places that ps more money.

more money.

Look over the courses listed below and write Educational Dept., East file Y. M. C. A., 154 East 86th st., for full information—do it right now. And after you receive the information, come in and talk over the course that interests you—it costs only a few minutes of your time and is worth money to you.

—OR EMPLOYMENT AGENCIES-DOMESTIC. -OR

Invest your time by going to the East ide Y. M. C. A., 154 East 86th st. (near

Invest your time by going to the East Side Y. M. C. A., 164 East Side St. Mr. Wacker or Mr. Wacker or Mr. Wacker or Mr. Wacker or Mr. Nilson. Tell him you saw this advertisement, or cut it out and take it with you. Tell him the courae in which you are interested. He will give you complete information how much it will cost—how long it will take—what it will mean in increased opportunities, etc., etc. Time is money—do it to-day or to-night.

BUILDING CONSTRUCTION — Experienced men are badly needed in responsible positions, such as foreman, superintendent, estimator, draftaman, etc. Special short courses in estimating, drafting, mathematics, etc., are conducted by men actively engaged in this work. Graduates in steady demand for good jobs.

MACHINE DESIGN—Our course is the shortest and most efficient in New York. Every graduate has been placed.

SHOW CARD WRITING—One of the few trades where men are in constant demand to-day. Experienced experts train you rapidly under actual shop conditions.

ELECTRICIAN'S TRAINING COURSE—Courses in installation, covering all phases of the electrical business from elementary bell wiring through annunciators, burguar alarms, telephone wiring, electric lighting and power work are given in our well equipped shop by practical men.

INDUSTRIAL ELECTRICITY — Practical course in operating all types of industrial electrical equipment, such as motors, generators, meters, etc.

PLUMBER'S TRAINING COURSE—Taught by a master plumbing and lead whying starts, Oct. 17th. Branch of the course in operating all types of industrial electrical equipment, such as motors, generators, meters, etc.

PLUMBER'S TRAINING COURSE—Taught by a master plumbing and lead whying starts, Oct. 17th. Branch of the course in operating all types of industrial electrical equipment, such as motors, generators, meters, etc. by a master plumber. Fractical shop course in plumbing and lead wiping starts, Oct. 17th. RADIO TELEGRAPHY—Radio operators earn good pay. Positions open on land, air or sea. On board ship they are treated as officers and enjoy advantages of foreign travel with living expenses paid. Best radio school in the East. Expert instructors. HAIRDRESSERS.

PERMANENT Hair Waving-Hairdressing.
Exclusive, Original Invention.
C. NESTLE CO.
12-14 E. 49th. Phones Vanderbit 9086-4113. school in the East. Expert instructors.

COMMERCIAL TELEGRAPHY—A profession, which you can master in a short time.

Every graduate secures immediate employment in well paid, secure jobs, with largest companies, such as Western Union, Postal and railreads.

CONCRETE DESIGN-STRUCTURAL ENGINEERING—Short complete courses for beginners in the practical principles of design.

Taught by professional men. Classes now forming.

TRAFFIC MANAGER.

LASALLE EXTENSION UNIVERSITY, 114 W. 42d st., N. Y. C. Bryant 89

Chicago.

BRICKLAYERS, CARPENTERS AND
BUILDERS WANTED—Send for free book,
"How to Read Blue Prints;" no charge,
Write to-day. Charles W. Morey, Supt., 1521
Chicago Tech. Bids., Chicago, Ill.

LEARN linotype operating; day evening ideal educated, alert men; cost \$200; investigation courted. Empire School, 133 E. 16th

BE A DETECTIVE. Great demand. Travel experience unnecessary. Write America. Detective System, 1965 Broadway, N. Y.

AUTO instructions, \$20; unlimited lessons guaranteed on Lexingtons and Overlands until license secured. 124 West 65th st.

EMPLOYMENT AGENCIES.

COUPLES! COUPLES! COUPLES!

Be sure to call on us to-morrow when we open our magnificent new office which your and the ladies' patronage has enabled me to establish. We will have hundreds of positions waiting for you Small Office Fee. No Registration Fee.

LAZARE'S EMPLOYMENT AGENCY, 141-143 East 72d St.

COUPLES, COOKS AND BUTLERS, splendid positions open.

TELEPHONE DIRECTORY

Of Home and Business Needs.

ANTIQUES BOUGHT.

BEAUTY CULTURE.

INSTRUCTION-COOKING. LEMCKE COOKING SCHOOL, 28 W. 94th st—Practical individual work; classes daily Telephone Riverside 2824. Special cooks classes.

"Conditions point to an enermously increased demand for traffic experts within the next 6 months; salaries will range from \$3,000 to \$20,000 a year."

A system has been devised by a group of traffic specialist to fit men for this growing need.

By this system, without interfering with your present work at all, you can qualify for this splendid profession in a few short months.

Find out about it. Call or phone for information or write Dept. H-5. No obligation. HELENE DOLE-Private instruction, latest steps, beginners quickly taught. Riverside 5508. 20 W. 91st at.

MR. AND MRS. SADLER'S DANCING ACADEMY, 2786 B'way. Academy 1651 Private lessons daily. Classes every evening MODERN society dancing, aesthetic exercise private studio. Miss PANDJARVIS, 13 East 49th st. Plaza 9420.

JEWELRY AND DIAMONDS. INDUSTRIAL TRAFFIC MANAGERS
COLLEGE FORMERLY CARLSON'S,
498 7th av., near 36th st.
Phone Longacre 4969.
Thorough practical training in all phases
of traffic management, domestic, export and
import, by experienced traffic managers.
Classes now forming. Write, call or phone
for prospectus. R. Ludwig, manager.

MASSEUSE, colored, Hoense 28094, desirer few more lady patients. McDONELL. MASSEUSE, few more lady patients, Aud. 536.
28957—Baths on medical principles; bona fide Swedish grad.; specializes reducing rheumatism, paralysis, nervous. Schuy. 4234.
10046: Swedish masseuse

MATTRESSES, new, white, cotton, \$5.50 any size. JOHN RHEIN, 441 Amsterdam av. (81st st.). Phone Schuyler 9407. MATTRESSES remade and sterilized, \$4; at residence, \$5; upholstering; established 21 years. GODWIN, 347 W, 58d. Circle 7840.

MUSICAL.

PAINTER AND DECORATOR.

S. BERMAN & SON.
PAINTERS AND DECORATORS.
195 East 76th st. Rhinelander 3778. PATENT FOR SALE.

BIG SALE OF PHONOGRAPHS
and records; 50,000 Columbia 10 inch records
in all languages; must be sold this week
not less than half dozen lots at \$4 per dozen;
1,006 \$25 and \$35 phonographs, all makes, as
\$10; 2,000,000 needles at 25c. per 1,000; \$100
phonographs at \$45; big discount for dealers,
GREATER NEW YORK TALKING MACHINE CO., 233 Bowery, near Houston,
Orchard 4148.

AMPICO-KNABE GRAND, New cost \$3,500; will sacrifice for \$2,550, including fine selection rolls; easy terms. R 1255 Herald, Fulton st. PIANO, baby grand, Standard, mahogany, new; exceptional value. 99 Crescent av. Jersey City.

ANTIQUES BOUGHT,
MONEY in your attics: furniture, glass, china, portraits, anything antique. KATH-ARINE WILLIS, 272 Hillside av., Jamaica, L. I.

ANTIQUE FURNITURE.

ANTIQUE FURNITURE.

ANTIQUE Furniture—Phone 0247 Prospect—In buying or selling antique furniture, old china, call or phone headquarters. HARRY MARK, 751 Fulton st., Brooklyn.

MME, HELENE SWIFT.

Helene's Swift's method of treatment removes scars, pittings; no cutting or filling.

Astringent for wrinkles, telltale lines.

trial will convince you. For sale at Gimbels. Paris address, 21 Rue d'Antin. Salon 58th st. and Broadway. New York, th Rockingham, Apt. 8. Phone Circle 2408. REMOVES wrinkles, double chin, freckles, fills hollows, improves complexion and restores youthful contour and facial beauty; my wonderful methods and soothing treatment highly indorsed; established 15 years, Phone abpointments Columbus 6714. MME. VAN, 31 West 63d.

BEAUTIFY your face and complexion by removing all pimples, blotches, eczenna by a safe, sure and painless method; consultation free; registered physician; hours 9-8, Sundays 9-3, 117 E. 17th st.

MAINTERS, roofers and carpenters; small and large jobs; anywhere; prompt atten-tion. Phone or write. T. T. HAFF CO., 340 mith st., B'klyn. Phone 0438. CHIROPRACTORS. STANDARD SCHOOL OF CHIROPRACTIC, 157 W. 72d St. Columbus 8912. 157 W. teach Palmer system exclusively, REGISTER NOW. W. T. TRUITT. Pres. DR. TARSY, 164 Monroe st., Brooklyn, specially for chronic, "incurable" diseases. 2-7 P. M. Phone Latayette 1549J.

TELEPHONE DIRECTORY Of Home and Business Needs.

CLOTHING TURNED. OVERCOATS, suits turned in three days.
346 De Kalb av., B'klyn. Prospect 8024. DOGS, CATS AND BIRDS.

PUPPIES—Being overstocked, will sacrific Fox Terriers, Pekingese, Afredales, Irist Terriers, Poouler and Collies, 15-10 ogga-Airedales, St. Bernardz, Collies Deschlund and Police Dogs. Also some Angora Kittens NATURE FRIEND, 2021 Boston road. Phon Pordham 197. Fordham 7197.

JUST ARRIVED-1,000 Hartz Mountain
Canary Birds; guaranteed good singers;
348 per doz., \$6 each. 735 Lexington av.
POLICE DOGS, pedigreed, 5 months, \$50.

LANGE, 245 W. Broadway. Canal \$316.

PARROT, African, gray excellent talker,

HARTSDALE CANINE CEMETERY, INCORPORATED, INTERMENT FOR ANIMALS, 120 West 25th st., New York city, TELEPHONE 1808 WATKINS, Illustrated booklet on request. ELECTROLYSIS. ETHEL MICHELSTETTER.

Superfluous Hair Artist,
scientifically removes hair by the latest
method, using two to sixteen needles, according to your case; references,
Each case a special study,
Suite 505, Vanderbilt 3020, 25 W, 424. HELEN BRIGGS, electric needle expert, SUPERFLUOTS HAIR permanently re-moved, evebrows arched, 437 5th av. Murray Bill 1544. 12 years at 1183 Broadway.

EMPLOYMENT AGENCIES—DOMESTIC.

UNITED EMPLOYMENT AGENCIES.

105 E. 72D ST. N. W. COR. ED &V.

Phone Rhinelander 4264-2844.

Leaders in domestic help; mais, female.

MRS. MasON'S AGENCY, 18 West 48d at Vanderbilt 9033. Reliable domestic help.

JUSSILA EMPLOYMENT AGENCY, 658

Lexington ay.—Servants of all nationalities.

FRENCH MUD PACKS.

We specialize in hair hennas, permanent waving; also ready to wear bobs. Miss ANNA, 2172 Broadway. Schuyler 7513.

SURREY, handsome, and horse, \$95; team chunky black horses, 1,400 each, \$125, 230 Fulton st. Tel. Jamaica 92.

PIANO instruction; special care to beginners; 500. a leason. Miss BERKOOY, 13 East 184th st. Phone Fordham 9049.

PAWN TICKETS, DIAMONDS, ANTIQUES, FURS, SPORTING GOODS, &C. TRIGGER, 787 8TH AV. 5658 BRYANT. MASSICUSES

MOTOR CYCLES.

HARLEY-DAVIDSON 1921 electric Solo speedometer; slightly used; reasonable. Chelsea 6837.

TELEPHONE BRYANT 7020.

PATENT for sale, useful for kitchen, hotel and restaurant. TRUST, Grenoble Hotel, 57th st. and 7th av. PIANOS AND PHONOGRAPHS.

NEW Victor victrolas, all models, at big reduction. M 1384 Herald, Harlem. SPORTING GOODS.

HIGHEST prices paid for golf outfits, cameras, fishing tackle, binoculars, guns, nautical instruments. TRIGGEN, 757 8th av. 5658 Bryant.

THEATRICAL COSTUMES. COSTUMER, expert draper, fitter; theatrical costumes specialty; remodelling, SCOTT, Circle 7041.

TYPEWRITERS RENTED.
Three months, \$6.50 up.
FACTORY RESPULIT TYPEWRITERS,
AMERICAN WRITING MACHINE CO.,
245 Broadway, at Leonard st. | Telephone
20 E., 224 st., op. Madison av. | Franklin 5405
THE TYPEWRITER EXCHANGE,
10 Barclay st. Tel. 4738 Barclay.

WHEEL CHAIR.
WHEEL chair, outdoor, tired; sacrifice.
Phone 7403 Richmond Hill.

FOR Sale—One best quality Hudson seal coat, heaver trimmed; one velvet evening coat, fur trimmed; one 3 piece suit, fur trimmed; also evening gowns and afternoon gowns, Phone Plans 4059. RIDING habits and boots, several. GROLL, (182d), 910-Riverside Drive. Wads. 6675.

WEARING APPAREL.

WINDOW SHADE CLEANING.
WINDOW shads cleaning and lace curtains
BURWET L WINDOW STATES CLEANING
CO., 444 Myrtle av., cor, Waverly. Prospect
1380.